

Ocean Rate Bulletin



Raisins:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: April 2006

Month\Year: 5.0 \ 29.9

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time in Days</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | | <i>Size</i> | <i>Container Rate</i> |
|-----------------------|--------------------------------|---------------------------------------|--|------------------------------|---------------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|----------------------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| COSCO | 40% | 54% | 13 | | | | | | | | | | |
| Hanjin | 40% | 17% | 10 | | | | | | | | | | |
| K Line | 20% | 27% | 11 | | | | | | | | | | |
| Hyundai | 0% | 3% | 11 | | | | | | | | | | |

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: April 2006

Month\Year: 4.2 \ 26.2

| Carrier | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | Size | Container Rate |
|----------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | | |
| Wan Hai | 24% | 15% | 15 | | | | | | | | | | |
| K Line | 24% | 15% | 16 | | | | | | | | | | |
| COSCO | 24% | 8% | 16 | | | | | | | | | | |
| NYK Line | 24% | 8% | 14 | | | | | | | | | | |
| Hanjin | 5% | 1% | 15 | | | | | | | | | | |
| APL | 0% | 38% | 17 | | | | | | | | | | |
| Zim Line | 0% | 8% | 15 | | | | | | | | | | |
| CMA-CGM | 0% | 8% | 15 | | | | | | | | | | |

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raisins

Monthly Market Share For: April 2006

Month\Year: 1.2 \ 4.6

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time in Days</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | | <i>Size</i> | <i>Container Rate</i> |
|-----------------------|--------------------------------|---------------------------------------|--|------------------------------|---------------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|----------------------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| NYK Line | 55% | 14% | 19 | | | | | | | | | | |
| Hyundai | 45% | 21% | 23 | | | | | | | | | | |
| APL | 0% | 43% | 30 | | | | | | | | | | |
| MOL | 0% | 22% | 22 | | | | | | | | | | |

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: April 2006

Month\Year: 9.8 \ 70.0

| Carrier | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | Size | Container Rate |
|-----------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | | |
| NYK Line | 41% | 19% | 13 | | | | | | | | | | |
| Evergreen | 38% | 48% | 15 | | | | | | | | | | |
| K Line | 10% | 10% | 13 | | | | | | | | | | |
| Yang Ming | 10% | 3% | 13 | \$1,265 | \$508 | \$40 | | | | | | | \$1,813 |
| OOCL | 1% | 0% | 13 | | | | | | | | | | |
| Zim Line | 0% | 13% | 25 | | | | | | | | | | |

Weighted Average Container Rate \$1,813

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: April 2006

Month\Year: 4.0 \ 23.0

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time in Days</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | | <i>Size</i> | <i>Container Rate</i> |
|-----------------------|----------------------------|-------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|------------------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| Hyundai | 75% | 70% | 20 | | | | | | | | | | |
| OOCL | 25% | 13% | 15 | | | | | | | | | | |
| COSCO | 0% | 17% | | | | | | | | | | | |

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: April 2006

Month\Year: 6.0 \ 22.0

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time in Days</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | | <i>Size</i> | <i>Container Rate</i> |
|-----------------------|----------------------------|-------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|------------------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| NYK Line | 33% | 14% | 23 | | | | | | | | | | |
| Hatsu Marine Ltd. | 33% | 9% | 26 | | | | | | | | | | |
| Hapag-Lloyd | 17% | 18% | 26 | \$1,250 | \$508 | \$40 | | | | | | | \$1,798 |
| Hanjin | 17% | 14% | 22 | | | | | | | | | | |
| Evergreen | 0% | 45% | 26 | | | | | | | | | | |

Weighted Average Container Rate \$1,798

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raisins

Monthly Market Share For: April 2006

Month\Year: 11.0 \ 18.0

| Carrier | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | Size | Container Rate |
|-------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|-----------|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | | |
| Hatsu Marine Ltd. | 73% | 44% | 15 | | | | | | | | | | |
| NYK Line | 18% | 28% | 19 | | | | | | | | | | |
| K Line | 9% | 11% | 17 | | | | | | | | | | |
| COSCO | 0% | 11% | 14 | | | | | | | | | | |
| China National | 0% | 6% | | | | | | | | | | | |

Weighted Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: April 2006

Month\Year: 5.5 \ 27.1

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time in Days</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | | <i>Size</i> | <i>Container Rate</i> |
|-----------------------|----------------------------|-------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|--------------------|------------------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| K Line | 37% | 26% | 19 | | | | | | | | | | |
| Hapag-Lloyd | 37% | 22% | 17 | \$950 | \$508 | \$40 | | | | | | | \$1,498 |
| NYK Line | 27% | 41% | 18 | | | | | | | | | | |
| MOL | 0% | 11% | 21 | | | | | | | | | | |

Weighted Average Container Rate \$1,498

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: April 2006

Month\Year: 33.2 \ 133.5

| Carrier | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | Size | Container Rate |
|-------------------|--------------|-----------------|----------------------|-----------------------|---------------------|---------|-----|-----|---------|-----|-----------|------|----------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | | |
| APL | 48% | 32% | 10 | | | | | | | | | | |
| Hapag-Lloyd | 19% | 37% | 10 | \$1,058 ²⁴ | \$635 ²⁴ | \$40 | 47% | | | | | | \$2,230 |
| K Line | 6% | 10% | 10 | | | | | | | | | | |
| Yang Ming | 6% | 2% | 21 | \$2,300 ²⁴ | \$635 ²⁴ | \$40 | | | | | | | \$2,975 |
| Hanjin | 6% | 2% | 10 | | | | | | | | | | |
| Hatsu Marine Ltd. | 6% | 2% | 12 | | | | | | | | | | |
| NYK Line | 3% | 6% | 18 | | | | | | | | | | |
| COSCO | 3% | 2% | 12 | | | | | | | | | | |
| OOCL | 3% | 1% | 9 | | | | | | | | | | |
| Hyundai | 0% | 6% | 11 | | | | | | | | | | |

Weighted Average Container Rate \$2,410

²⁴ Rate is based on a 40 foot container, not a 20 foot container.